

# Procurement supporting access and scale-up of paediatric HIV treatment

Coordinated Procurement  
and the Paediatric ARV  
Procurement Working Group

27 November 2013

Paediatric anti-retrovirals: The barriers to and solutions for improved access to optimal drugs in resource-limited settings

# Pediatric ARV procurement and supply challenges

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A relatively small market where

- demand is highly fragmented with low volume orders
- low volume products
- long and variable lead times; risk of stock-outs

# Paediatric ARV Procurement Working Group and Procurement Consortium

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- Collaboration of major funders and procurers
- Coordinated procurement
  - Consolidate, review, adjust and then orders placed by each procurement consortium member
  - Use quarterly meetings to review and act on low volume, sub-batch orders
- Advocate for use the IATT formulary list

# 64 countries used the Paediatric ARV Working Group's Procurement Consortium in 2013

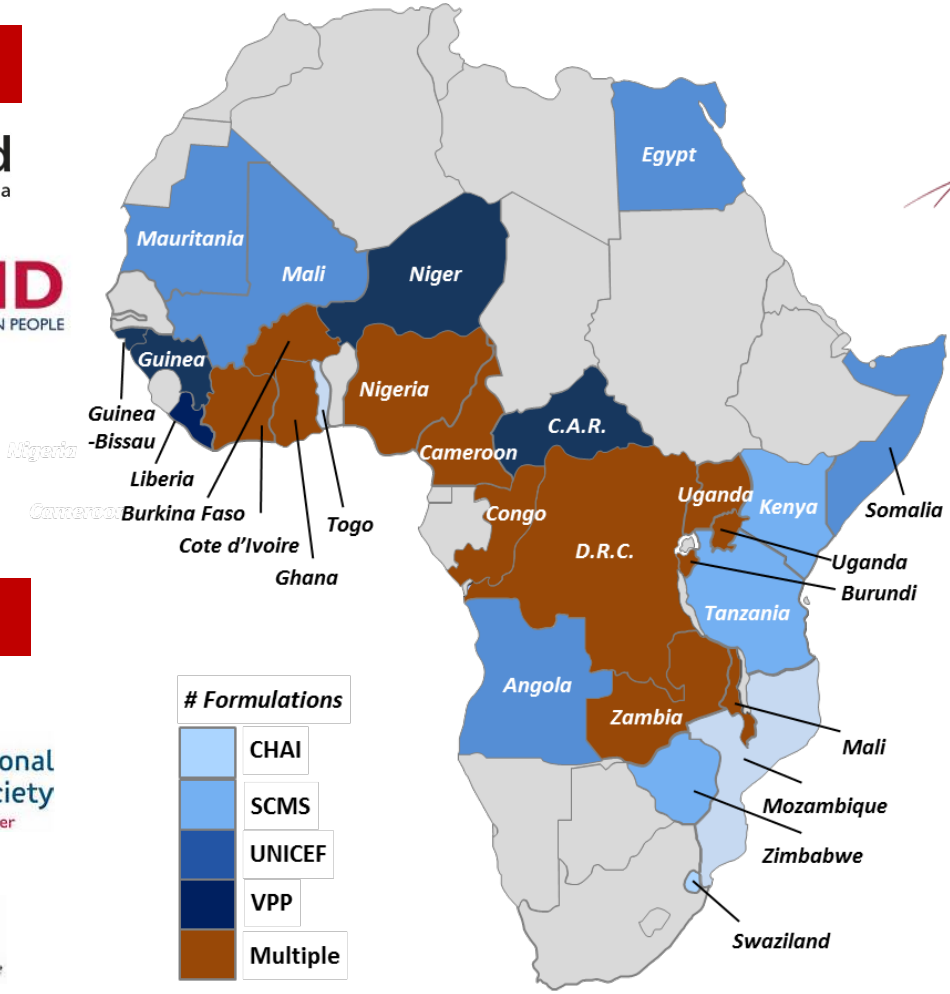
## Funders



## Procurers



## Observers



# Next Steps

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- Align and consolidate forecasts; communicate to suppliers
- Monitor market challenges and develop solutions (e.g. registration/WHO PQ/FDA, sub-batch orders, lead-times)
- Work with countries to join mechanism or adopt coordination practices/ timelines
- Further engagement with suppliers
- Continued advocacy for the use of the IATT formulary list
- Develop and implement KPIs to track progress

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**We believe this is the right approach?**

**What else should we do?**